

James Franklin Smith, Ph.D.  
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Atlanta, GA 30342  
(404)256-6408

#### ACADEMIC EDUCATION

Ph.D. in Clinical Psychology at University of Georgia,  
1967. Dissertation concerned the determinants of ethical  
behavior.  
M.S. in Psychology at the University of Georgia, 1965.  
Thesis on conditioned anxiety inhibition.  
B.S. (cum laude with 3.57/4.00 GPA) in Mathematics and  
Philosophy at Birmingham-Southern College, a private  
liberal arts college in Alabama, 1961.

#### GRADUATE ACTIVITIES AND HONORS

University Fellow at the University of Georgia.  
M.S. Comprehensives passed with distinction. Given two  
opportunities to advance ahead of class in graduate  
program at both masters and doctoral levels.  
GRE Advanced Psychology Test score was highest ever scored  
by Psychology masters graduate student at University of  
Georgia.  
Student Government Senate.  
Business Manager of psychology journal Rational Living.  
Phi Kappa Phi - national scholastic honor society.  
Grade for final doctoral examinations taken with class one  
year ahead of me was second highest in the group.  
Young Americans for Freedom.

#### UNDERGRADUATE ACTIVITIES AND HONORS

Phi Beta Kappa - scholastic honor society.  
Woodrow Wilson Fellow.  
Treasurer of Omicron Delta Kappa - leadership honor  
society.  
President of Theta Sigma Lambda - mathematics honor  
society.  
Phi Eta Sigma - scholastic honor society.  
Freshman Mathematics Award.  
Alpha Tau Omega - social fraternity.  
President's Scholars - one of two in my class selected by  
faculty for special seminars.  
Student Government Cabinet.  
Editor and Business Manager of Quad, college literary  
magazine.  
Greek (Fraternities) Editor and Business Manager of college

newspaper.  
Publications Board.

#### PROFESSIONAL ASSOCIATIONS

American Psychological Association (Divisions 14 and 29).  
Society for Industrial and Organizational Psychology.  
American Psychological Society.  
Academy of Management.  
American Association of University Professors.  
Southeastern and Southwestern Psychological Associations.  
Southern Society for Philosophy and Psychology.  
Georgia and Alabama Psychological Associations.  
American Society for Training and Development.  
American Society for Personnel Administration.  
Atlanta Society for Applied Psychology.

#### PROFESSIONAL EXPERIENCE

1971-present

Director of Center for Natural Feeling Therapy, Atlanta.

Center also provides supportive, object relations oriented psychotherapy to individuals and couples as well as intensive abreactive psychotherapy to adults. Staff includes therapists from varied therapeutic professions,

President of James F. Smith and Associates, Atlanta.

Management psychologists providing consulting services to corporations including executive search, psychological assessments for employment, promotion, placement, and developmental purposes, test development for employee selection, the Honesty Questionnaire (developed and researched test for predicting employee honesty), organizational development, and executive counseling.

1970-1971

Consultant at John Paisios and Associates, New Orleans.

Responsibilities involved full range of psychological consulting to management.

Director of Institute of Encounter, New Orleans.

Activities involved creation of a human growth center, professional development of staff for providing personal growth experiences, creation of procedures and techniques, etc. Encounter groups, couples' groups, marathon growth experiences, and professional training seminars were held.

1968-1970

Assistant Professor of Psychology, Loyola University, New

Orleans. In addition to teaching, conducted research in interpersonal perception and attraction, ethical behavior, and dynamics of love relationships.  
Consultant to Southeast Louisiana Hospital, Mandeville. Responsibilities included psychological evaluations and psychotherapy.  
Consultant to Northwestern Mutual Agency, New Orleans. Activities included evaluation, selection and development of agents, sensitivity training, special program presentation, personal counseling, conflict management, and agency evaluation and development.  
Consultant to Psychological Service Center of New Orleans. Activities included psychological evaluations, psychotherapy, and research. Developed a service for evaluating the effectiveness of the therapeutic tactics of a private practice psychotherapist.

1967-1968

Assistant Professor of Psychology and Chairman of the Division of Behavioral Sciences at Oglethorpe College, Atlanta. Started first InterFraternity Council.

1966-1967 (Pre-doctoral)

Intern in clinical psychology at Department of Psychology, Southeast Louisiana Hospital, Mandeville (APA approved).  
Special Lecturer at Department of Psychology, Louisiana State University in New Orleans, Louisiana.  
Director of workshops on rational-emotive psychotherapy at Montgomery, Alabama Mental Health Clinic and Department of Counseling and Guidance, University of Georgia.

1963-1966

Graduate Assistant, Department of Psychology, University of Georgia. Assisted in faculty research in bomb shelter behavior, effects of electroshock on learning, and longitudinal development of intelligence.  
Teaching Assistant. Department of Psychology, University of Georgia.  
Psychometrician at Vocational Rehabilitation Center of Georgia Industrial Institute.

#### PROFESSIONAL LICENSING/CERTIFICATION

1969 to present-licensed in State of Georgia.  
1975 to recently-registered in National Register of Health Service Providers in Psychology.  
1979-licensed in State of Alabama.

#### PRESENTATIONS, PAPERS AND PUBLICATIONS

- Eisenman, R. & Smith, J.F. (1966). Moral judgment and effort in human figure drawing. *Perceptual and Motor Skills*, 23, 951-954.
- Gayhardt, M.A., & Smith, J.F. (1970). Extinction of phobias by information giving and rational therapy. Paper at Louisiana Academy of Sciences, Lake Charles.
- Smith, J.F. (1966). Some thoughts on learning theory and rational emotive psychotherapy. Paper read at Southeastern Psychological Association, Atlanta.
- Smith, J.F. (1966). The reduction of a learned aversive drive by presentation of a stimulus associated with the reduction of that drive. Paper read at Southeastern Psychological Association, New Orleans.
- Smith, J.F. (1967). The psychology of rational egoism, reactive egoism, and altruism. Paper read at Southeastern Psychological Association, Atlanta.
- Smith, J.F. (1980). Regression in psychotherapy. Paper read at Association to Advance Ethical Hypnosis, Atlanta.
- Smith, J.F. (2006). The future of relationships: Autistic distance or charming warmth. Invited paper presented at regional meeting of MENSA, Atlanta.
- Smith, J.F. (2007). Wooing hearts: The art and science of irresistible charm. Workshop to be presented at Southeastern Psychological Association, New Orleans.
- Smith, J.F., & Amos, B. (1967). Conscience orientation and psychiatric diagnosis. Paper read at Southeastern Psychological Association, Atlanta.
- Smith, J., Gourgott, C., & Devine, P. (2001). The great good gym. In R. Oldenburg (Ed.) *Celebrating the Third Place: Inspiring stories about the "Great Good Places" at the heart of our communities* (pp.130-140). New York: Marlowe and Company. Chapter is an abridged version of unpublished paper by the same authors titled "Sweaty conviviality amidst the grunts, groans, and grimaces: The importance of friendship in the successful gym."
- Smith, J.F., Mathews, T., & Brewton, B. (1975). Approaches to cathartic psychotherapy. Symposium held at Southeastern Psychological Association, Miami.
- Smith, J.F., & Olson, A. (1967). Romantic love as a function of value attainment. Paper read at Southwestern Psychological Association, Atlanta.
- Presenter with Dr. Albert Ellis and others in workshop on rational-emotive psychotherapy at APA convention, New Orleans, 1970.

*Three Brass Monkeys*, Bonnie Pike, playwright, written in collaboration with me in 1983. Play was selected as one of top ten plays in 1984. It ran a number of times in Atlanta, including Academy Theatre, Theatrical Outfit, Theatre on the Square, Emory University, University of Georgia, and Georgia State University. It has been performed for a number of professional groups including American Academy of Psychotherapists and Georgia Psychological Association. It toured hospitals, universities, and theatres nationally in 1986 - 1987.

#### PROPRIETARY MATERIALS

Therapy Evaluation Service Questionnaire, James F. Smith, Ph.D., & Irving A. Fosberg, Ph.D., 1969. Copyrighted test.

Agency Management Consultation Questionnaire, James F. Smith, 1971. Copyrighted test.

When a Man and a Woman ..., James F. Smith, Ph.D. & Paul F. Hirschfield, Ph.D. 1972. Unpublished book manuscript.

James F. Smith and Associates Sentence Completion Test, James F. Smith, Ph.D., 1972. Copyrighted test.

Honesty Index Questionnaire, James F. Smith, Ph.D. and Paul P. Hirschfield, Ph.D., 1973, 1974. Copyrighted test.

James F. Smith and Associates Self-Evaluation Form, James F. Smith, Ph.D., 1982. Copyrighted test.

Charming Ways Questionnaire, James F. Smith, Ph.D., 2004. Copyrighted questionnaire.

#### CORPORATE CLIENTS

##### Manufacturing:

Herman Miller, Inc.-Roswell, GA  
and Zeeland, MI.  
Clark Manufacturing - Conyers  
Digital Communication Associates  
-Alpharetta  
US Case - Raleigh, NC  
Northern Telecom  
Underwood Glass Company  
-New Orleans  
Artex - West Point, MS  
Ellman's  
Turbitrol  
Tri-State Tooling  
-Gainesville, GA.

##### Retailing:

Munford, Inc.  
Camfox - Killeen, TX.  
Church's Fried Chicken  
Circle K- Houston, TX  
Hot Sam Companies  
-Tampa, FL  
Stuckey's - Dallas, TX  
Godfather's Pizza  
Captain D's

##### Consulting:

Sibson and Company  
- Princeton, NJ  
A. S. Hansen

Select Laboratories  
-Gainesville, GA.  
Rollins Protective Services  
Lithonia Lighting,  
Emergency Systems Division  
Westinghouse Nuclear Systems

Eggleston Consulting  
Southern Host Systems  
American Software  
Gordon Pred Associates  
Onyx Consulting

Assorted services and products:

National Linen Service  
Dixie Filters  
Vol T. Blacknall  
Ryder Truck Lines  
Trust Company Bank  
Lieber Foods

Wells Fargo Armored  
Services  
Wells Fargo Guard  
Services  
Consolidated Benefit  
Services

Mitchell Kot Personnel  
Continental Telephone  
Joe Corley Karate  
Comcast  
Federal Defenders Program  
Atlantic Southeast  
Airlines

Beale Eye Hospital  
-San Francisco  
Rentz Security  
Services  
Vet Center

Insurance:

Confederation Life  
Equitable Life Assurance Company-New York  
Northwestern Mutual-New Orleans and Atlanta  
John Hancock-Atlanta, New Orleans, El Paso, and Columbia, SC  
Prudential-New Orleans  
Mass Mutual-New Orleans and Atlanta  
Penn Mutual-New Orleans  
National Life of Vermont-New Orleans  
Mutual Benefit-New Orleans  
Mutual of New York-New Orleans and Atlanta  
State Mutual-Atlanta  
Home Life-New Orleans and Atlanta  
Lincoln National-Birmingham  
Pacific Mutual-New Orleans  
New England Mutual-Atlanta  
Rosenthal Agency (property and casualty)-New Orleans.

Real estate:

Oxford Realty  
Metro Brokers  
Carter and Associates  
Wilma Southeast Realty  
Mark III Services  
Industrial Development  
International  
RE/MAX  
Corporex

ASSORTED INFORMATION

Former member of United States Marine Corps.

Legal guardian to disabled Marine veteran of Vietnam.

Volunteer and contract professional service provider at  
Atlanta Vietnam Vet Center for a number of years.

Awards of appreciation from Joe Corley Karate for support  
to karate and from Atlanta Vet Center for services to  
Vietnam veterans.

Formal letter of appreciation from United States Government  
for services to country.

Advisory Board of Commercial Real Estate Women of Atlanta.

Member of Mensa

Chairman of Board of Directors of Harris Marine, Inc.

Vice-President of Atlanta area Alpha Tau Omega Alumni  
Association.